



ALGOMA

— STEEL INC. —

Earnings Call Presentation
For the Quarter ending June 30th, 2022

August 4th, 2022

NASDAQ:ASTL
TSX: ASTL

in Canadian dollars unless otherwise noted

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This presentation contains “forward-looking information” under applicable Canadian securities legislation and “forward-looking statements” within the meaning of the U.S. Private Securities Litigation Reform Act of 1995 (collectively, “forward looking statements”). Forward-looking statements and information generally can be identified by the use of forward-looking terminology such as “outlook”, “objective”, “may”, “will”, “expect”, “intend”, “estimate”, “anticipate”, “believe”, “should”, “plans”, “continue” or similar expressions suggesting future outcomes or events. Forward-looking statements and information include, but are not limited to, statements regarding the operations, business, financial condition, expected financial results, performance, opportunities, strategies, outlook and guidance of Algoma Steel Group Inc. (the “Company” or “Algoma”), Algoma’s strategic objectives, its expectation to pay a quarterly dividend, Algoma’s ability to reach agreements with labour unions, potential purchases under its normal course issuer bid, and Algoma’s transformation to electric arc furnace steelmaking (the “EAF Transformation”), including the expected timing of the EAF Transformation and the resulting increase in raw steel production capacity and operational flexibility, reduction in carbon emissions, lower costs and capital expenditures, improved employee productivity, elimination of coal and reduction in long term reliance on iron ore.

Although we believe that our anticipated future results, performance or achievements expressed or implied by the forward-looking statements and information are based upon reasonable assumptions and expectations, the reader should not place undue reliance on forward-looking statements and information because they involve known and unknown risks, uncertainties and other factors, many of which are beyond our control, which may cause the actual results, performance or achievements of the Company to differ materially from anticipated future results, performance or achievements expressed or implied by such forward-looking statements and information. The material factors or assumptions that were applied by us in drawing conclusions or making forecasts or projections set out in the forward-looking statements and information, and those risks, uncertainties and other factors that could cause actual results to differ materially from the forward-looking statements and information, include, but are not limited to: global and North American product demand; production levels and capacity utilization; [NTD: Repeated twice.] the risks associated with the steel industry generally; the ability of the Company to implement and realize its business plans, including the EAF Transformation; Algoma’s ability to continue to pay a quarterly dividend; the risk of downturns and a changing regulatory landscape in the Company’s highly competitive and cyclical industry; future results of operations; future cash flow and liquidity; future capital investment; the impact of the foregoing items on our debt service obligations; our ability to operate our business, remain in compliance with debt covenants and make payments on our indebtedness with a substantial amount of indebtedness; restrictive covenants in debt agreements limiting our discretion to operate our business; plant operating performance; upgrades to our facilities and equipment; our joint venture arrangements; our research and development activities; our ability to source raw materials and other inputs at a competitive cost; debt financing, government or regulatory accommodation for key operational inputs and other current or future compliance requirements; our ability to supply to new customers and markets; our ability to effectively manage costs; our ability to attract and retain key personnel and skilled labour; our ability to obtain and maintain existing financing on acceptable terms; changes in environmental, climate change, tax and other laws, rules and regulations, including international trade regulations and global data privacy laws; growth in steel markets and industry trends; significant domestic and international competition; increased use of competitive products; a protracted fall in steel prices; plant operating performance; product mix; level of contract sales; excess capacity, resulting in part from expanded production in China and other developing economies; low-priced steel imports, import levels and government actions or lack of actions with regard to imports; protracted declines in steel consumption caused by poor economic conditions in North America or by the deterioration of the financial condition of our key customers; increases in annual funding obligations resulting from our under-funded pension plans; supply and cost of raw materials and energy; natural gas prices and usage; the cost and reliability of third party suppliers and service providers; currency fluctuations; environmental compliance and remediation; unexpected equipment failures and other business interruptions; a protracted global recession or depression; North American and global economic performance and political developments; and changes in general economic conditions, including as a result of the COVID-19 pandemic, inflation and the ongoing conflict in Ukraine and the risk of being unable to reach an agreement with United Steelworkers Local 2251 in the time required or at all.

The foregoing list of factors is not exhaustive and readers should also consider the other risks and uncertainties set forth in the section entitled “Risk Factors” and “Cautionary Note Regarding Forward-Looking Statements” in Algoma’s public filings, including the annual report on Form 20-F filed by Algoma with the Securities and Exchange Commission (“SEC”) and the Ontario Securities Commission (“OSC”), and in Algoma’s other public filings with the SEC and OSC.

Given these risks, uncertainties and other factors, readers should not place undue reliance on forward-looking statements or information as a prediction of actual results. The forward-looking statements and information reflects management’s current expectations and beliefs regarding future events and operating performance and is based on information currently available to management. Although we have attempted to identify important factors that could cause actual results to differ materially from the forward-looking statements and information contained herein, there are other factors that could cause results not to be as anticipated, estimated or intended. The forward-looking statements and information contained herein is current as of the date hereof and, except as required under applicable law, we do not undertake to update or revise it to reflect new events or circumstances.

Certain information in this presentation may be considered as “financial outlook” within the meaning of applicable securities legislation. The purpose of this financial outlook is to provide readers with disclosure regarding the Company’s reasonable expectations as to the anticipated results of its proposed business activities for the periods indicated. Readers are cautioned that the financial outlook may not be appropriate for other purposes.

PRESENTATION OF FINANCIAL INFORMATION

The Company’s fiscal year runs from April 1st to March 31st. The Company and its subsidiaries’ functional currency is the United States dollar (“US dollar” or “US\$”). The US dollar is the currency of the primary economic environment in which the Company and subsidiaries operate. The items included in the unaudited condensed interim consolidated financial statements are measured using the US dollar.

For reporting purposes, the unaudited condensed interim consolidated financial statements are presented in millions of Canadian dollars (“CS” or “\$”). The assets and liabilities are translated into the reporting currency using exchange rates prevailing at the end of each reporting period. Income and expense items are translated at average exchange rates for the reporting period. Exchange differences arising are recognized in other comprehensive (loss) income and accumulated in equity under the heading ‘Foreign exchange on translation to presentation currency.’

The Company’s financial statements have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (“IFRS”). IFRS differs in certain material respects from U.S. generally accepted accounting principles (“U.S. GAAP”). As such, the Company’s financial statements are not comparable to the financial statements of U.S. companies prepared in accordance with U.S. GAAP.

This presentation should be read in conjunction with, the Company’s June 30, 2022 unaudited condensed interim consolidated financial statements and the accompanying notes of the Company and the March 31, 2022 audited consolidated financial statements and the accompanying notes of the Company.

NON-IFRS MEASURES

To supplement our financial statements, we use certain non-IFRS measures to evaluate the performance of Algoma. These terms do not have any standardized meaning prescribed within IFRS and, therefore, may not be comparable to similar measures presented by other companies. Rather, these measures are provided as additional information to complement those IFRS measures by providing a further understanding of our financial performance from management’s perspective and providing management and investors with additional information for comparison of our operating results across different time periods and to the operating results of other companies. Accordingly, they should not be considered in isolation nor as a substitute for analysis of our financial information reported under IFRS. Please refer to the Company’s most recent MD&A for further discussion of these non-IFRS financial measures, including Adjusted EBITDA, and for a reconciliation to comparable IFRS measures, including net (loss) income.



Today's Presenters:



Michael Garcia
Chief Executive Officer



Rajat Marwah
Chief Financial Officer

Safety Performance

EAF Conversion

Financial Performance

Market Update

Strategic Update / Capital Allocation

Questions & Answers

Continued Focus and Improvement in Lost Time Injury Frequency Rate (LTIFR)



Health & Safety Performance

- Ongoing commitment to superior Health & Safety performance has led to sustained improvement of safety metrics over time
- Health & safety remains our highest priority and to further the Company's efforts to improve, we are implementing an ISO 45001 Safety Management System
- Algoma employs a cooperative Joint Health and Safety System to provide a healthy and safe workplace
- Proud participants in the WSIB Health & Safety Excellence Program, joining businesses from across Ontario in the exchange of best practices, training and development.

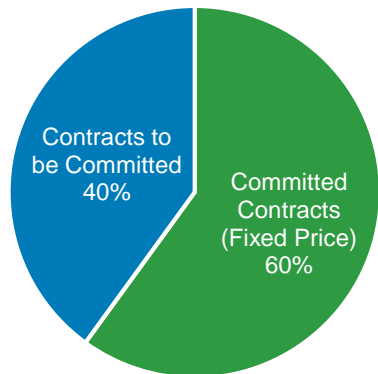
Safety is Top Priority for Algoma

Future home of Algoma's new EAF facility:



BOSP: Basic Oxygen Steel Production (existing)
DSPC: Direct Strip Production Complex (existing)
EAF Meltshop: Electric Arc Furnace (**new** consisting of 2 independent -250NT Danieli Electric Arc Furnaces)
WTP: Water Treatment Plant (new)

Project Spending:



By the numbers:

- Project Budget: **\$703M**
- Project Spent as at June 30 - **\$103M**

Estimated Spending Breakdown:

- F2022 - **8%**
- F2023 - **60%**
- F2024 onwards - **32%**

Construction Milestones:

- Long lead time equipment ordered by OEM supplier (Danieli)
- EAF Melt Shop Piling installation in progress.
- Foundation contractor selected and underway
- Rail and service relocations underway
- Detailed engineering in progress
- EAF building contract awarded (Walters)
- Air and noise models under development for permitting process
- PUC proceeding with new 230KV line local transmission line
- GE Canada contracted for upgrades to internal power generation facility

Key Partnerships:

- **Danieli & C. Officine Meccaniche S.p.A**
 - EAF Equipment
 - Q-One Digimelter technology
- **GE Gas Power**
 - Two Gas Turbines for Algoma's 110MW combined cycle power plant
 - Generator Rewind & Control upgrade
- **PTI Transformers**
 - 2- 200MVA Transformers
- **Walters**
 - Building fabrication and construction

Q1 FY2023 - Ended June 30, 2022

- **Shipment volume** was 538K NT in Q1 FY2023, down 1.7% from 547K NT in Q4 FY2022 and down 11.9% from 610K NT in Q1 FY2022
- **Steel Revenue:** was \$877.4 million in Q1 FY2023, down 0.3% from \$879.9 million in Q4 FY2022 and up 21.4% from \$722.9 million in Q1 FY2022
- **Adjusted EBITDA** was \$357.7 million in Q1 FY2023, up 7.0% from \$334.4 million in Q4 FY2022 and up from \$280.8 million in Q1 FY2022
- **Net Income** was \$301.4 million in Q1 FY2023, up from \$242.9 million in Q4 FY 2022 and up from \$203.6 million in Q1 FY2022
- **Cash position** was \$1.1 billion¹ at the end of Q1 FY2023 with full availability of \$278 million under the Revolving Credit Facility

Q1 FY 2022

538 kNT
Shipments

\$877 million
Steel Revenue

\$358 million
Adjusted EBITDA

Adjusted EBITDA margin for quarter ended June 30th, 2022 was 38.3%



First Quarter Financial Highlights

	Q1 FY2023	Q1 FY 2022		Q4 FY 2022	
Shipping volume ('000s tons)	538	610	-12%	547	-2%
Net Sales Realization per ton (\$/ton)	1,632	1,185	38%	1,608	1%
Steel Revenue(\$ million)	877	723	21%	880	0%
Cost of Steel Products Sold (\$/NT)	920	695	32%	947	-3%
Adjusted EBITDA (\$ million)	358	281	27%	334	7%
Net Income (\$ million)	301	204	48%	243	24%

Algoma Q1 FY 2023 Quarterly Adjusted EBITDA \$358M

Value Enhancing Uses of Capital:

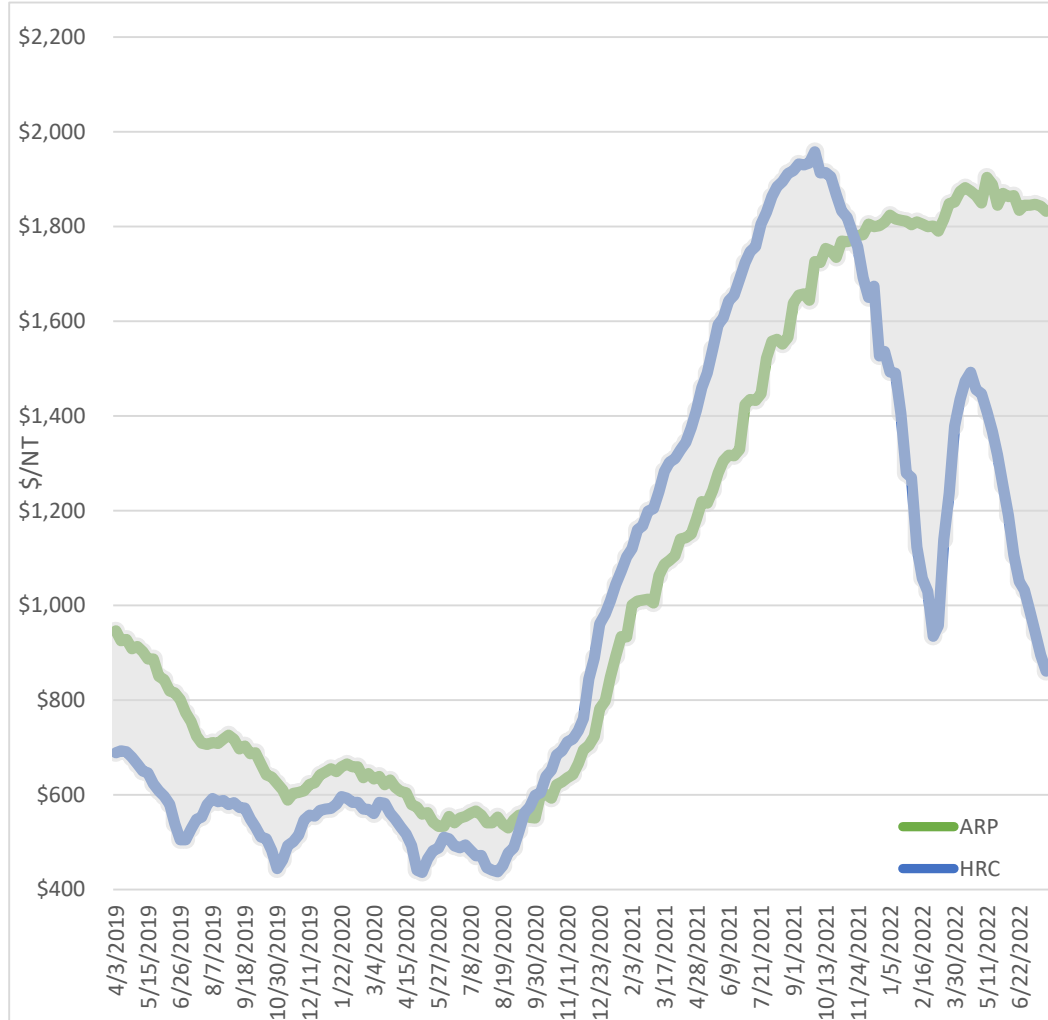
- **Strong Balance Sheet:** Low leverage / solid cash position
- **Electric Arc Furnace (EAF) Project:** \$700 million, 2 year project to transition Algoma to EAF steelmaking, resulting in 3.7 million tons/year of liquid steel capacity and a roughly 70% reduction in annual CO2 emissions
- **US\$400 Million Substantial Issuer Bid (SIB):** Completed July 27, 2022, resulting in repurchase of approximately 41.0 million shares at US\$9.75 per share, or approximately 27.9% of issued and outstanding shares at the time that the SIB was commenced
- **Normal Course Issuer Bid (NCIB):** Up to 5% of shares outstanding available for repurchase over 12 month period beginning March 3, 2022
- **Regular Quarterly Dividend:** US\$0.05 per share

Strong Cash Generation Drives Optionality



North American HRC and Plate prices peaked but remain strong

Historical Hot Rolled Coil (HRC) and As Rolled Plate Prices (ARP) (US\$/ton)



Key Market Drivers

- HRC steel prices have experienced price declines and shorter mill lead times, however ARP spread over HRC continue to be at record levels
- Shifting buyer sentiment on HRC steel prices with expectation of price equalization at or near current levels
- Forward curve showing higher prices in coming months
- Consistent demand in the automotive, construction, oil and gas and other steel-intensive industries
- s232 tariffs on European and Japanese producers introduce tariff rate quota system, deemed a positive measure for import control in N.A

Committed to our path forward, creating a track record of success

Strategic Direction

<p>1 Operational & Capital Improvements Algoma has developed and executed numerous operational and capital projects that add long term value to the business</p>	<p>DSPC Automation Upgrade Improves grade range and product offering Jun 2020</p>	<p>Ladle Met Furnace #2 debottlenecks operations and increases capacity Feb 2021</p>	<p>Project Aurora \$50M annualized efficiency improvement across the steel works Ongoing</p>	<p>Plate Mill Modernization Enhancing capability and production on Canada's only discrete plate mill 2021-2022</p>	<p>EAF Approval Received board approval to begin construction of Electric Arc Furnace Nov 2021</p>	<p>EAF Project Construction started Vendors selected : Danieli – EAF equip GE – Power upgrade PTI -Transformers Dec / Jan</p>
<p>2 Financial Discipline Algoma is has focused on streamlining its balance sheet, finding effective sources of capital to fund its strategic initiatives and providing long term value to stakeholders</p>	<p>\$420M Federal Financing announcement for EAF Project Jul 2021</p>	<p>Return to Public Markets including Equity injection of \$306M USD Oct 2021</p>	<p>Debt pay down Algoma extinguished all of its \$358M USD Sr. Secured debt Nov 2021</p>	<p>Regular Dividend Algoma commenced quarterly dividend of \$.05 / share Mar 2022</p>	<p>Normal Course Issuer Bid Algoma launched NCIB for share repurchases 2022/23</p>	<p>Substantial Issuer Bid Algoma completed NCIB, repurchased 41M shares Jul 2022</p>
<p>3 Strategic Partnerships Algoma continues to develop partnerships focused on de-risking the organization and creating long term value for stakeholders</p>	<p>New Iron Ore Supply contract with USS De-risking supply of largest input May 2020</p>	<p>New Joint Venture JV with Triple M Metals for supply of scrap and metallic units to meet needs Nov 2021</p>	<p>PUC Transmission PUC to construct local 230KV power line to support Algoma's EAF transformation. 2022-2025</p>	<p>Suncoke Coke Contract 5 Year contract to facilitate the migration to EAF operations 2022-2026</p>		
<p>4 ESG Focus Algoma is committed to initiatives geared at driving performance, reducing risk and developing a culture of organizational excellence that improve our ESG performance</p>	<p>Secured Algoma's Legacy Environmental Action Plan Nov 2018</p>	<p>Focus on Safety FY2022 – Algoma's safest year</p>	<p>Newly Constituted Board diversity of experience, thought and perspective Oct 2021</p>	<p>Performance Management Implemented a robust performance management system May 2019</p>	<p>Enterprise Risk Management Develop a culture of risk management Nov 2019</p>	<p>Emission Reduction EAF project expects to reduce emissions 70% and improve GHG performance 2024</p>

We are positioning Algoma for a new era in steel, well-capitalized to make critical investments that enhance long term performance and create value for our shareholders

Annex: Revenue and Cost of Sales

	change	April 1 to June 30, 2022	April 1 to June 30, 2021
<i>tons</i>			
Steel Shipments	↓ 11.9%	537,524	610,057
<i>millions of dollars</i>			
Revenue		C\$ 934.1	C\$ 789.1
Less:			
Freight included in revenue		(45.1)	(41.8)
Non-steel revenue		(11.6)	(24.4)
Steel revenue	↑ 21.4%	C\$ 877.4	C\$ 722.9
Cost of steel revenue		C\$ 520.1	C\$ 444.0
Amortization included in cost of steel revenue		(22.5)	(20.6)
Carbon tax included in cost of steel revenue		(3.0)	0.6
Cost of steel products sold	↑ 16.7%	C\$ 494.6	C\$ 424.0
<i>dollars per ton</i>			
Revenue per ton of steel sold	↑ 34.4%	C\$ 1,738	C\$ 1,293
Cost of steel revenue per ton of steel sold	↑ 32.9%	C\$ 968	C\$ 728
Average net sales realization on steel sales (i)	↑ 37.8%	C\$ 1,632	C\$ 1,185
Cost per ton of steel products sold	↑ 32.4%	C\$ 920	C\$ 695

(i) Average net sales realization on steel sales ("NSR") represents Steel revenue (being Revenue less (a) Freight included in revenue and (b) Non-steel revenue) divided by the number of tons of Steel Shipments during the applicable period.

Annex: Adjusted EBITDA Reconciliation

<i>millions of dollars</i>	April 1 to June 30, 2022		April 1 to June 30, 2021	
Net income	C\$	301.4	C\$	203.6
Amortization of property, plant and equipment and amortization of intangible assets		22.6		20.7
Finance costs		4.7		15.1
Interest on pension and other post-employment benefit obligations		3.4		2.9
Income taxes		84.9		17.7
Foreign exchange (gain) loss		(11.7)		10.0
Finance income		(1.9)		-
Inventory write-downs <i>(amortization on property, plant and equipment in inventory)</i>		0.3		-
Carbon tax		3.0		(0.6)
Decrease in fair value of warrant liability		(38.4)		-
Decrease in fair value of earnout liability		(4.1)		-
Decrease in fair value of share-based payment compensation liability		(9.4)		-
Share-based compensation		2.9		8.5
Transaction costs		-		2.9
Adjusted EBITDA	C\$	357.7	C\$	280.8
Net Income Margin		32.3%		25.8%
Net Income / ton	C\$	560.69	C\$	333.67
Adjusted EBITDA Margin		38.3%		35.6%
Adjusted EBITDA / ton	C\$	665.46	C\$	460.34

(i) See "Non-IFRS Measures" for information regarding the limitations of using Adjusted EBITDA.

(ii) Adjusted EBITDA Margin is Adjusted EBITDA as a percentage of revenue.

Annex: Selected Quarterly Information

(millions of dollars, except where otherwise noted)

As at and for the three months ended¹

	2023					2022					2021				
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1		
Financial results															
Total revenue	C\$ 934.1	C\$ 941.8	C\$ 1,064.9	C\$ 1,010.2	C\$ 789.1	C\$ 638.5	C\$ 430.0	C\$ 377.0	C\$ 349.4						
Steel products	877.4	879.9	1,009.5	936.5	722.9	585.6	383.8	335.3	310.4						
Non-steel products	11.6	13.9	14.2	31.8	24.4	5.6	9.5	6.9	7.4						
Freight	45.1	48.0	41.2	41.9	41.8	47.3	36.7	34.8	31.6						
Cost of sales	576.8	603.2	599.9	578.7	510.2	476.0	432.2	389.8	339.7						
Administrative and selling expenses	28.4	28.0	18.9	29.4	26.7	32.5	15.5	11.9	12.5						
Income (loss) from operations	328.9	310.6	446.1	402.1	252.2	130.0	(17.7)	(24.7)	(2.8)						
Net income (loss)	301.4	242.9	123.0	288.2	203.7	100.1	(73.5)	(60.0)	(42.7)						
Adjusted EBITDA	C\$ 357.7	C\$ 334.4	C\$ 457.3	C\$ 430.6	C\$ 280.8	C\$ 166.9	C\$ 11.7	C\$ -	C\$ 20.5						
Per common share (diluted)³															
Net income (loss)	C\$ 1.49	C\$ 1.45	C\$ 0.92	C\$ 4.02	C\$ 2.83	C\$ 1.40	C\$ (1.02)	C\$ (0.84)	C\$ (0.59)						
Financial position															
Total assets	C\$ 3,070.5	C\$ 2,693.6	C\$ 2,520.7	C\$ 2,185.7	C\$ 1,697.2	C\$ 1,553.9	C\$ 1,541.9	C\$ 1,554.4	C\$ 1,731.6						
Total non-current liabilities	618.0	573.5	640.1	1,038.8	1,002.5	1,031.5	1,184.7	1,236.2	1,220.1						
Operating results															
Average NSR per nt2	C\$ 1,632	C\$ 1,608	C\$ 1,827	C\$ 1,594	C\$ 1,185	C\$ 942	C\$ 701	C\$ 649	C\$ 746						
Adjusted EBITDA per nt2	665.4	611.1	827.6	733.1	460.3	268.4	21.4	0.0	49.2						
Shipping volume (in thousands of nt)															
Sheet	485	486	481	514	541	543	470	444	336						
Plate	52	61	72	73	69	79	78	72	80						

1 - Period end date refers to the following: "Q4" - March 31, "Q3" - December 31, "Q2" - September 30 and "Q1" - June 30.

2 - The definition and reconciliation of the non-IFRS measures are included in the "Non-IFRS Financial Measures" section of this MD&A.

3 - Pursuant to the Merger Agreement with Legato as described in the "Merger Transaction" section of this MD&A, on October 19, 2021, the Company effected a reserve stock split retroactively, such that each outstanding common share became such number of common shares, each valued at \$10.00 per share, as determined by the conversion factor of 71.76775% (as defined in the Merger Agreement), with such common shares subsequently distributed to the equity holders of the Company's former ultimate parent company.

Further, on February 9, 2022, the Company issued 35,883,692 common shares in connection with the earnout rights granted to non-management shareholders that existed prior to the Merger.

On March 3, 2022, the Company commenced a normal course issuer bid for which the Company purchased and cancelled 1,572,968 common shares as at June 30, 2022.



ALGOMA

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